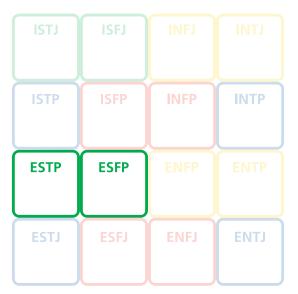
Extraverted Sensing: Activist





Goal: To experience as much as possible of the real world; to have an unending variety of Sensing experiences

Trusts: The reality of the present moment **Seeks:** Stimulation through the variety and intensity of sensations

Qualities:

- Directs their energy and attention outwards
- > Focuses on living in and experiencing the present
- > Flexible and adaptable in the moment
- Seeks fast-paced action and situations that call for them to react quickly

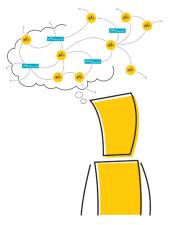
Introverted Intuition: Visionary

Motivation: To explore inner intuitive patterns for understanding the world



How Ni is influenced by Te

Introverted Intuition gathers insights, connections and meanings. **Extraverted Thinking** shapes them into task-focused insights and then organises them so that they can be communicated in a logical and rational way.



INFJ

How Ni is influenced by Fe

Introverted Intuition gathers insights, connections and meanings. **Extraverted Feeling** shapes them into people-focused insights and then organises them to communicate ways for people to meet their needs and goals.



Extraverted Thinking: Director (ESTJ/ENTJ)

Characteristics when at their best: Decisive | Objective | Logical





Moderate stress

Exaggerated extraverted Thinking

As stress starts to build, they:

- Become demanding, inflexible and totally task-focused
- Insist on logic, ignoring feelings and emotions; may appear cold
- Criticise and challenge excessively

What can trigger a grip reaction:

- > Blaming themselves for being insensitive
- Lack of respect for their good intentions
- Illogical or emotional behaviour in others

FEELING

	Extraverted		Introverted
	Nurturer		Conscience
	Create harmony,	LOOKS TO	Live life in line
	support others		with values
	Warm and friendly	SEEN AS	Reserved and private
	Are obvious and clearly expressed	VALUES	Are deeply held and hard to discuss
	To facilitate team and individual goals	SEEKS	Congruence between self and external world
	Consensus, cooperation	STRIVES FOR	Meaning in life
	People, community	SUPPORTS	Causes, campaigns
	Through relationships	APPROACHES LIFE	Through personal values